Bilateral Meetings

• Friday 11:00 - 13:00

Description

Smart Ltd was founded in 2000 as a computer education center. Today, it is one of the leading solution & service companies in Serbia providing a constant level of quality to its customers. Smart has based its operations in the field of consulting, products, training, supporting and licensing. Keywords for Smart are: professionalism, efficiency and ability to respond to market demands. By transferring our knowledge, we are enabling our customers to achieve their business goals faster and better than the competition. For this reason we attach great importance, in our company policy and business strategy, to expertise, selection of personnel, improvements in knowledge and innovation, in accordance with current international standards and quality system. From the very beginning, Smart has been an innovator when it comes to the education offer on the market. In order to provide complete service as a response to the demands of a dynamic market we offer soft skills and business trainings in addition to professional IT training. As of 2001, certification for internationally recognized professions has been available at Smart, as an authorized Prometric, Pearson VUE, ECDL testing center, and EC-Council training center. In 2009, Smart established a secondary education institution under the name "Smart" Computer Grammar School, Department of Informatics - decision number 106-022-00517 / 2008-01. Today, the "Smart" Computer Grammar School functions independently with regular enrollment of new students. On the basis of a recognized business system, strategically directed towards continuous growth and development, long-term key technology partnerships have been achieved with companies such as Microsoft, Sophos, Bandwidth Splitter, Acunetix... During the design phase, the Smart Project Best Practice methodology is utilized which is a product of PMI methodology, ITIL and Microsoft MSF. Valuable professional experience has been gained through a large number of implemented projects, as well as through continued engagement in mastering new developments and technologies. Following market needs, Smart has, as a Full Service Software Solutions company, placed an emphasis on the production of dedicated solutions based on Microsoft SharePoint technologies of which one received a "Diskobolos" award in 2009. By improving business processes and expanding on its field of activity, Smart has been recognized as a reliable partner by the government and local self-governments, banking and financial sectors, academic institutions, the health sector, electricity production and distribution sectors, as well as a number of small and medium-sized companies conducting a variety of different activities. A big change took place in 2013 when Smart doo become an integral part of the company Saga Ltd. from Belgrade, i.e., New Frontier Group. The aim of this integration being a common business interest in the field of information technology and the desire for further development and success. A year prior to the integration, New Frontier Group was ranked among the 10 largest systems integrator companies on the territory of Central and Eastern Europe (Gartner). New Frontier Group was founded in Austria in 2006, today it employs over 2,000 IT professionals in 17 countries in Central and Eastern Europe, North America, Australia and Russia. It is involved in consulting, system integration and innovative IT solutions, its main orientation being the development of software and the provision of professional services. **Organization Type**

Company Country Serbia City Novi Sad, Trg Mladenaca 5 <u>Google map</u> Offer

Sharepoint development

Products based on SharePoint platform.

Cooperation Offered

- 1. Outsourcing co-operation
- 2. Technical co-operation

Request

New partners for selling Sophos Products at Balkan region

Smart as a regional distributer is looking to expand network of Sophos partners of the region

Cooperation Offered

1. Sales / Distribution

Cooperation Requested

1. Sales / Distribution

Offer

Sophos products

Smart is regional distributor of sophos antivirus products for Balkan region. We can offer Sophos products to the customers and acquire new partners for reselling Sophos products at Macedonia.